

**Total Investment Management
Client Relationship Summary
February 13, 2023**

Introduction

Total Investment Management (“TIM”) is an investment adviser registered with the Securities and Exchange Commission. Brokerage and investment advisory services and fees differ, and it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://investor.gov/CRS), which also provides educational materials about broker dealers, investment adviser, and investing.

What investment services and advice can you provide me?

We provide both financial planning and investment management services. Depending on the location of your account and the level of service desired by you, these services may be bundled together for a single fee.

Financial Planning and Consulting Services. We will work with you to develop a written financial plan, covering such topics as retirement, insurances, taxes, estate planning, and any other areas that you might be concerned about with regards to your financial situation.

Investment Management Services. We manage your assets on a **discretionary** basis under the three different service options below. You may impose reasonable restrictions on the management of your account provided the conditions do not materially impact the performance of a portfolio strategy or prove overly burdensome to our management efforts. For additional information about our services, please refer to **Item 4 of TIM’s Firm Brochure Item 4 located at <https://adviserinfo.sec.gov/firm/brochure/108818>.**

- **TIM Basic** allows us to manage your employer-sponsored retirement plans (e.g. 401k accounts). This program offers one actively traded investment model portfolio, which generally consists of mutual funds and exchange-traded funds (“ETFs”). You will also receive weekly commentary and webcasts targeted to aviation professionals designed to enhance your understanding of financial markets and services.
- **TIM Portfolio** is a more comprehensive program designed for clients who are able to deduct advisory fees directly from their employer-sponsored accounts. The program is also available for other types of accounts, including IRAs, trusts, individual and joint accounts, etc. You will be invested in one of our five model portfolios depending on your age, risk tolerance, and investment objectives, and receive an annual checkup.
- **TIM Premier** is our most comprehensive option. This program is similar to the TIM Portfolio program, but financial planning services are included as part of the fee and TIM may incorporate other types of securities into *TIM Premier* client accounts if appropriate. In addition to receiving a scheduled annual call to review your financial plan, you will also receive scheduled quarterly check-in calls.

Conversation Starters. Ask your financial professional –

- *Given my financial situation, should I choose an investment advisory service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

What fees will I pay?

Depending upon the service you select, you will either be charged a *flat financial planning fee*, a *flat annual ongoing management fee* or be charged an *ongoing management fee based upon the assets under management* in accordance with the fee schedule contained in your agreement. Asset-based fees are charged quarterly in advance based on the total assets under management on the last day of the previous quarter. These fees are “asset-based” meaning that the fee is calculated as a percentage of the assets invested in your advisory account according to the fee schedule in your advisory agreement with us. This means that the more assets you invest in your account, the more you will pay in fees, and therefore **we have an incentive to encourage you to increase your advisory account assets.**

- Financial Planning clients pay a fixed fee of \$2,250 per financial plan, and/or \$500 for a review;
- TIM Basic clients pay a *flat* annual fee of \$625 (pilots) or \$315 (flight attendants and ground personnel);
- TIM Portfolio clients pay an annual asset-based fee of 0.25%;

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- TIM Premier clients pay a maximum asset-based fee of 1.30%, with fees decreasing as asset levels increase.

In addition to the fee(s) above, you will be responsible for certain charges imposed by the custodian and/or broker, including transaction fees, custodian fees (e.g. wire fees), and internal fees related to mutual funds. **You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For additional information about our fees, please see refer to Items 4, 5, and 7 of our Firm Brochure at <https://adviserinfo.sec.gov/firm/brochure/108818>**

Conversation Starters. Ask your financial professional –

- *Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

- Members of our firm have a proprietary interest in RESQ Investment Partners, LLC (“RESQ”), who serves as investment adviser for RESQ Funds. We therefore have a conflict of interest to invest your assets into the RESQ Funds and generate compensation for our affiliate. As a result, we require 1) require disclosed consent to utilize RESQ Funds in portfolios; and 2) exclude RESQ positions from management fees.
- Some professionals at our firm are licensed insurance agents and receive commission for sale of those products, therefore we have conflict of interest when we recommend these products.
- We are under common control with Taxes Plus, Inc and therefore have a conflict when recommending the use of the firm’s accounting services.

For additional information regarding how we make money and our conflicts of interest, please refer to Item 10 of our Firm Brochure located at <https://adviserinfo.sec.gov/firm/brochure/108818>

Conversation Starters. Ask your financial professional –

- *How might your conflicts of interest affect me, and how will you address them?*

How do your financial professionals make money?

Our financial professionals are paid a salary plus discretionary bonuses based on company, team, and individual performance, which includes metrics like client retention, referrals, and because the firm’s salaries are ultimately derived, from revenue the firm earns from the financial professional’s advisory services or recommendations.

Do you or your financial professionals have legal or disciplinary history?

No for our firm. Yes for our financial professionals. Visit Investor.gov/CRS for a free and simple search tool to research us and our financial professionals.

Conversation Starters. Ask your financial professional –

- *As a financial professional, do you have any disciplinary history? For what type of conduct?*

Additional Information

For additional information about our services, including up-to-date information about the firm and/or a copy of this disclosure, please call Todd Foster at 800-962-1180. To report a problem to the SEC, visit Investor.gov or call the SEC’s investor assistance line at (800) 732-0330.

Conversation Starters. Ask your financial professional –

- *Who is my primary contact person? Is he or she a representative of an investment adviser or broker dealer? Who can I talk to if I have concerns about how this person is treating me?*

Download our complete Form ADV by going to our website: <http://www.timgt.com>



TOTAL INVESTMENT

— M A N A G E M E N T —

Form ADV Part 2A
February 13, 2023

Firm Contact:
Christopher Payne
Chief Compliance Officer

This brochure provides information about the qualifications and business practices of Total Investment Management, Inc. (“TIM”). If you have any questions about the contents of this brochure, please contact Christopher Payne at 513-399-8091. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (SEC) or by any state securities authority. Additional information about Total Investment Management, Inc. is available on the SEC’s website at www.adviserinfo.sec.gov.

Total Investment Management, Inc. is an SEC registered investment adviser. Registration does not imply any level of skill or training.

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Item 2. Material Changes

This item discusses only the material changes that have occurred since TIM's last annual disclosure brochure update. Since our last annual amendment filed on March 16, 2022, TIM updated Item 5 to revise the fees paid under the TIM Basic advisory service, and the fees paid for financial planning services.

You may always request a complete copy of the most up-to-date version of this brochure by contacting TIM's Chief Compliance Officer by email at compliance@timgt.com.

Additional information about Total Investment Management, Inc. is available via the SEC's website www.adviserinfo.sec.gov.

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Item 4. Advisory Business

TIM provides financial planning and investment management services through a series of asset management platform offerings. Prior to engaging TIM to provide any of the foregoing investment advisory services, the client is required to enter into one or more written agreements with TIM, setting forth the terms and conditions under which TIM renders its services (collectively the “Agreement”).

TIM has been in business since 1998 and is principally owned by John Edward Foster II and Todd Michael Foster. As of December 31, 2022, the firm had \$1,236,051,813 in assets under management. Although TIM offers non-discretionary services, that vast majority of its assets were managed on a discretionary basis (99.5%).

This Disclosure Brochure describes the business of TIM. Certain sections will also describe the activities of *Supervised Persons*. *Supervised Persons* are any of TIM’s officers, partners, directors (or other persons occupying a similar status or performing similar functions), or employees, or any other person who provides investment advice on TIM’s behalf and is subject to TIM’s supervision or control.

Financial Planning and Consulting Services

TIM offers its clients a broad range of comprehensive financial planning services. Income tax preparation services are available from an independent tax and accounting firm. These services are only offered to certain ongoing investment management clients, as described below.

Investment Management Services

Clients can engage TIM to manage all or a portion of their assets on a discretionary basis. The firm offers three different levels of investment management services, which are discussed below:

- *TIM Basic* - This is a service where clients have TIM manage their employer-sponsored retirement plans. *TIM Basic* is only available to clients who are unable to take fees out of their employer-sponsored retirement accounts and is the only service these clients are able to select. Under this program, the Firm offers one actively traded investment model portfolio, which generally consists of mutual funds and exchange-traded funds (“ETFs”). The program also consists of weekly commentary and weekly webcasts and is targeted to aviation professionals designed to give them an understanding of their employer-sponsored retirement plans. For clients who wish to subscribe to TIM’s commentary and webcast and receive model portfolio trade allocations but retain the authority to trade their accounts, TIM offers a Basic subscription service with allocations but no investment supervisory or investment management services. Moreover, the Firm’s investment professionals are available to clients in this program to answer any questions. This program does not include financial planning, and clients are able to engage the firm for financial planning at an additional fee.
- *TIM Portfolio* - The Firm has a more enhanced offering to *TIM Basic*, known as “*TIM Portfolio*,” which is a more comprehensive investment management program. *TIM Portfolio* is available to clients whose employer airlines are able to take fees out directly from their employer-sponsored retirement accounts. *TIM Portfolio* is also available for a variety of accounts including Individual Retirement Accounts (IRAs), trust accounts, individual and joint accounts, and other accounts that TIM may accept in its discretion for investment management services. *TIM Portfolio* includes all the same benefits as *TIM Basic* but offers clients the opportunity to invest in one of the five model portfolios, which generally consist of mutual funds and ETFs, and are managed by the Firm based on the client’s age and risk tolerance. In addition, while TIM’s advisers are available to answer questions, *TIM Portfolio* clients also have one scheduled

annual checkup call per year with the Firm to discuss developments in their financial situations. This program does not include financial planning, and clients are able to engage the firm for financial planning at an additional fee.

- *TIM Premier* - The Firm's most encompassing service offering is *TIM Premier*, which offers clients a more robust wealth management platform that includes all the services of *TIM Portfolio*. *TIM Premier* is available to clients whose employer airlines are able to take fees out directly from their employer-sponsored retirement accounts. *TIM Premier* is also available for a variety of accounts including Individual Retirement Accounts (IRAs), trust accounts, individual and joint accounts, and other accounts that TIM may accept in its discretion for investment management services. While the model portfolios available to *TIM Premier* clients are generally comprised of mutual funds and ETFs, TIM may incorporate other types of securities into *TIM Premier* client accounts, as appropriate for the client's investment objectives. Moreover, in addition to receiving a scheduled annual call to review their financial plan, *TIM Premier* clients also receive scheduled quarterly check-in calls. *TIM Premier* offers clients financial planning, insurance needs analysis, tax preparation provided by an independent tax and accounting firm (discussed in Item 14), estate planning consultation provided by an independent law firm (discussed in Item 14), and social security optimization services, which are included in the overall fee.

Clients are advised to promptly notify TIM if there are changes in their financial situation or investment objectives or if they wish to impose any reasonable restrictions upon TIM's management services. TIM Portfolio and Premier clients can impose reasonable restrictions on the management of their account if, in TIM's sole discretion, the conditions will not materially impact the performance of a portfolio strategy or prove overly burdensome to its management efforts.

Information Regarding Potential Conflicts of Interest

Although we seek to avoid them, our firm has actual or potential conflicts of interest arising from our advisory services. These include, but are not limited to:

- Conflicts related to allocating time and resources between client accounts, allocation of brokerage commissions and investment opportunities generally. For further information on our brokerage and allocation policies, and related conflicts of interest, please refer to Item 12 below.
- Conflicts related to asset-based fees. At times our investment professionals will recommend that a client move assets from another investment account to one managed by our firm. This would result in a higher total advisory fee for that investment professional and generate revenue for the firm. See the disclosure in Item 4 discussing the recommendation of rollovers and transfers to TIM for more information. There is a conflict of interest whenever we encourage clients to move their assets to our firm. For further information, please refer to Item 5 which discusses the fees we earn when providing advisory services.
- Conflicts related to investing in securities recommended to clients and contemporaneous trading of securities (*i.e.*, personal trading) by the firm and its related persons. Please refer to Item 11 for further information.
- Conflicts related to third parties. When appropriate, we will recommend third parties to advise a client on matters including but not limited to: legal, tax or accounting advice. These recommendations are sometimes made because of existing relationships our firm and its employees have with these groups or individuals. We do not currently have any formal solicitor or referral arrangements.

Actual or potential conflicts of interest generally can be addressed in several ways, including prohibiting the

conduct that gives to the conflict of interest, implementing procedures to prevent a person from gaining or utilizing knowledge that potentially give rise to a conflict; establishing parameters for conduct that are designed to protect client interests or limit the benefit that creates the conflict of interest, or disclosing the conflict of interest to our clients.

Our firm has adopted a Code of Ethics. (Please refer to Item 11 below for further information on our Code of Ethics) and we also have policies and procedures in place to mitigate and address conflicts of interest. We believe that such policies and procedures are reasonably designed to treat clients equitably and to advance the best interests of the clients. The clients' best interest is paramount in any situation involving a conflict of interest.

Recommending Rollovers and Transfers to TIM

Our firm has an inherent conflict of interest in recommending you rollover or transfer your accounts to an account managed by us since we have an incentive to generate compensation for the firm.

When we provide investment advice to you regarding your retirement plan account or individual retirement account, we are fiduciaries within the meaning of Title I of the Employee Retirement Income Security Act and/or the Internal Revenue Code, as applicable, which are laws governing retirement accounts. The way we make money creates some conflicts with your interests, so we operate under a special rule that requires us to act in your best interest and not put our interest ahead of yours.

Under this special rule's provisions, we must:

- Meet a professional standard of care when making investment recommendations (give prudent advice);
- Never put our financial interests ahead of yours when making recommendations (give loyal advice);
- Avoid misleading statements about conflicts of interest, fees, and investments;
- Follow policies and procedures designed to ensure that we give advice that is in your best interest;
- Charge no more than is reasonable for our services; and
- Give you basic information about conflicts of interest.

It is important that the client understand the differences between these types of accounts and to decide whether a rollover is best for the client. Prior to proceeding, if the client has questions, contact the firm's Chief Compliance Officer, or call TIM's main number as listed on the cover page of this brochure.

Item 5. Fees and Compensation

TIM offers its services on a fee basis, which depending on the program selected, includes either fixed fees or fees based upon assets under management. Additionally, certain of TIM's *Supervised Persons*, in their individual capacities, offer insurance products under a commission arrangement as they feel appropriate given the client's individual needs and circumstances.

Investment Management Fee (also referred to as "Advisory Fee")

TIM's annual Advisory Fee is exclusive of, and in addition to, brokerage commissions, transaction fees, and other related costs and expenses that are incurred by the client, as discussed below. TIM does not, however, receive any portion of these commissions, transaction fees, and costs. Fees are negotiable at TIM's discretion.

TIM Basic

For clients who engage the Firm for *TIM Basic*, TIM charges an annual fee of \$625 for pilots and \$315 for flight attendants and ground personnel. This fee is paid annually, in advance.

For *TIM Basic* clients who also have additional i-Shares-only, Municipal Bond-only, or Annuity accounts managed by TIM, TIM charges an annual fee which is prorated and charged quarterly in advance, based on the value and types of assets in those accounts. This fee is calculated based upon the market value of these assets on the last day of the previous quarter, as follows

<i>i-Shares-only accounts</i>	<i>1.00%</i>
<i>Municipal Bond-only-accounts</i>	<i>0.25%</i>
<i>Annuities</i>	<i>1.00%</i>

TIM Portfolio

For *TIM Portfolio* clients, the firm charges an overall annual asset-based fee of 0.25% of the value of the assets under management, which can include i-Shares-only, Municipal Bond-only and Annuity accounts. This annual fee is prorated and charged quarterly, in advance, based upon the market value of the assets being managed by TIM on the last day of the previous quarter.

TIM Premier

For *TIM Premier* clients, the Firm charges an annual asset-based fee that includes various financial planning services as discussed above in Item 4. This Fee is prorated and charged quarterly, in advance, based upon the market value of the assets being managed by TIM on the last day of the previous quarter. This annual fee varies depending upon the market value of the assets under TIM's management as follows:

PORTFOLIO VALUE	BASE FEE
Up to \$250,000	1.30%
\$250,000.01 - \$1,000,000	1.00%
\$1,000,000.01 - \$2,000,000	0.75%
above \$2,000,000.01	0.50%

When added to the *TIM Premier* portfolios, added Municipal Bond-only accounts are managed at an annual fee of 0.25%, while added i-shares-only and Annuity account assets are subject to the fee table, above, and included in the overall assets under management. TIM aggregates household accounts to determine the lowest percentage if all accounts are managed as one relationship.

Financial Planning Fees

For *TIM Basic* and *TIM Portfolio* clients, TIM charges a fixed fee for preparation of a financial plan (\$2,250) and review of a financial plan (\$500). As discussed above, these financial services are included for *TIM Premier* clients at no additional fee.

Prior to engaging TIM to provide financial planning, the client is required to enter into a written agreement with TIM setting forth the terms and conditions of the engagement. TIM does not require payment until completion of these services.

Additional Fees and Expenses

In addition to the advisory fees paid to TIM, clients also incur certain charges imposed by other third parties, such as broker-dealers, custodians, trust companies, banks and other financial institutions (collectively “*Financial Institutions*”). These additional charges can include securities brokerage commissions, transaction fees, custodial fees, charges imposed directly by a mutual fund or ETF in a client’s account as disclosed in the fund’s prospectus (e.g., fund management fees and other fund expenses), deferred sales charges, odd-lot differentials, transfer taxes, wire transfer and electronic fund fees and other fees and taxes on brokerage accounts and securities transactions. The Firm’s brokerage practices are described at length in Item 12, below.

Fee Debit

Clients generally provide TIM with the authority to directly debit their accounts for payment of the Firm’s investment advisory fees. The *Financial Institutions* that act as qualified custodian for client accounts have agreed to send statements to clients not less often than quarterly detailing all account transactions, including any amounts paid to TIM. Alternatively, clients can elect to have TIM send them an invoice for direct payment.

Fees for Management During Partial Quarters of Service

For the initial period of investment management services, the fees are calculated on a *pro rata* basis. The *Agreement* between TIM and the client will continue in effect until terminated by either party pursuant to the terms of the *Agreement*. TIM’s fees are prorated through the date of termination and any remaining balance is charged or refunded to the client, as appropriate.

Clients may make additions to and withdrawals from their account at any time, subject to TIM’s right to terminate an account. Additions may be in cash or securities provided that TIM reserves the right to liquidate any transferred securities or decline to accept particular securities into a client’s account. Clients may withdraw account assets on notice to TIM, subject to the usual and customary securities settlement procedures. However, TIM designs its portfolios as long-term investments, and the withdrawal of assets could impair the achievement of a client’s investment objectives. If notified in advance, TIM will consult with its clients about the options and ramifications of transferring securities. However, clients are advised that when transferred securities are liquidated, they are subject to transaction fees, fees assessed at the mutual fund level (i.e. contingent deferred sales charge) and/or tax ramifications.

If assets are deposited into or withdrawn from an account after the inception of a quarter for *TIM Portfolio* or *TIM Premier* clients, the fee payable with respect to such assets will be adjusted or prorated based on the number of days remaining in the quarter. *TIM Basic* clients pay a fixed annual fee regardless of the amount of assets under management, and as such no adjustments are made based on inflows to or outflows from the account.

Item 6. Performance-Based Fees and Side-by-Side Management

TIM does not provide any services for performance-based fees. Performance-based fees are those based on a share of capital gains on or capital appreciation of the assets of a client.

Item 7. Types of Clients

TIM primarily provides its services to individuals, including high net worth individuals.

Minimum Fee

For *TIM Portfolio* and *TIM Premier* clients, TIM generally imposes a minimum annual fee of \$600. TIM, in its sole discretion, may waive its minimum annual fee based upon certain criteria including anticipated future earning capacity, anticipated future additional assets, dollar amount of assets to be managed, related accounts, account composition, pre-existing client, account retention, and *pro bono* activities.

Item 8. Methods of Analysis, Investment Strategies and Risk of Loss

Methods of Analysis

TIM's primary methods of analysis include aspects of fundamental and technical analysis.

Fundamental analysis involves the fundamental financial condition and competitive position of a company. TIM will analyze the financial condition, capabilities of management, earnings, new products and services, as well as the company's markets and position amongst its competitors in order to determine the recommendations made to clients. The primary risk in using fundamental analysis is that while the overall health and position of a company may be good, market conditions may negatively impact the shares of the company.

Technical analysis involves the analysis of past market data rather than specific company data in determining the recommendations made to clients. Technical analysis may involve the use of charts to identify market patterns and trends which may be based on investor sentiment rather than the fundamentals of the company. More specifically, the firm may rely on charting, where the firm reviews charts of market and security activity in an attempt to identify when the market is moving up or down, to predict how long the trend will last and when it might reverse. The primary risk in using technical analysis is that spotting historical trends may not help to predict such trends in the future. Even if the trend will eventually reoccur, there is no guarantee that TIM will be able to accurately predict such a reoccurrence.

Investment Strategies

As further explained in its response to Item 4, the firm offers three different asset management programs: *TIM Basic*, *TIM Portfolio*, and *TIM Premier*. All three programs offer investors the ability to invest in one or more of the firm's proprietary model portfolios (the number of available portfolios depends on the program).

TIM follows a proactive tactical asset allocation strategy to manage portfolios. The firm closely monitors its holdings for relative performance, following economic and technical indicators and using a strict risk management discipline. There will be times where portfolio turnover will increase with volatility. Overall, the firm seeks to keep turnover low while maintaining returns.

Using this strategy, the firm allocates its model portfolios among several asset classes, including small caps, mid-caps, large-caps, international and bonds. The firm starts with an appropriate asset allocation according to the client's risk tolerance, age and goals and then adjusts the allocations as it sees fit. This strategy allows TIM to be overweight in asset classes it feels will outperform, and to underweight those it feels will underperform. Rebalancing is used to take profits on positions when the firm feels the market is approaching a short-term opportunity.

As indicated above, TIM portfolios are generally managed utilizing a combination of strategic and tactical asset allocation strategies. Clients generally work with the firm to create an investor policy statement (IPS) to set the strategic mix of assets for inclusion in the client's holdings. The percentage of weighting that each asset class has

over the long term is known as the strategic asset allocation. This allocation is the mix of assets and weights that help an investor reach their specific goals over the long term. Tactical asset allocation is an active management portfolio strategy that shifts the percentage of assets held in various categories to take advantage of market pricing anomalies or strong market sectors. The result of TIM's choice to take an active stance on the strategic asset allocation itself means that your target weight for certain assets may drift from the original asset allocation for short periods of time to allow the firm to capitalize on the market or economic opportunities.

TIM has a basket of indicators it uses to help identify long term trend changes. If the long-term trend turns down, TIM downshifts the portfolios by selling certain holdings for a more conservative posture. Once the firm's indicators have pointed to a sustainable market "uptrend", TIM will reinvest according to the agreed allocation.

TIM primarily allocates assets within the model portfolios among mutual funds and ETFs. For *TIM Premier* clients, TIM also offers clients the opportunities to invest in other types of securities, depending on the client's individual objectives.

As part of its management philosophy, the firm uses the following strategies:

- *Long term purchases:* The firm may rely on this technique when it believes securities to be currently undervalued and/or it wants exposure to a particular asset class over time (regardless of the current projection for that class). These securities are typically purchased with the idea of holding them in a client's account for a year or longer.
- *Short term purchases:* When TIM uses this strategy, the firm purchases securities with the intention of selling them within a year. TIM employs this technique when it believes that conditions will result in a price swing in the securities purchased. This strategy can result in more frequent trading, which in turn can raise the brokerage costs incurred by the client.

Risks of Loss

General Risk of Loss

Investing in securities involves the risk of loss. Clients should be prepared to bear such loss.

Market Risks

The profitability of a significant portion of TIM's recommendations may depend to a great extent upon correctly assessing the future course of price movements of stocks and bonds. There can be no assurance that TIM will be able to predict those price movements accurately.

Risks Associated with Tactical Asset Allocation Strategies

Tactical asset allocation is an active management portfolio strategy that shifts the percentage of assets held in various categories to take advantage of market pricing anomalies or strong market sectors. This strategy theoretically allows portfolio managers to create extra value by taking advantage of certain situations in the marketplace. It is as a moderately active strategy since managers return to the portfolio's original strategic asset mix once reaching the desired short-term profit.

Like all active management strategies, there is the risk that TIM strategies may underperform its benchmark or the market if the portfolio manager does not correctly identify market opportunities, e.g., your portfolio may

overperform or underperform the market or the strategy's benchmark depending on the portfolio's manager accuracy. Furthermore, in our efforts to outperform a benchmark and achieve higher returns for investors, investors' portfolios may deviate from the original risk characteristics and/or the portfolios benchmarks. No strategy offered by our firm guaranteed positive results and past performance is not indicative of future results.

Mutual Funds and ETFs

An investment in a mutual fund or ETF (including i-Shares) involves risk, including the loss of principal. Mutual fund and ETF shareholders are necessarily subject to the risks stemming from the individual issuers of the fund's underlying portfolio securities. Such shareholders also may be liable for taxes on any fund-level capital gains received in taxable accounts, as mutual funds and ETFs are required by law to distribute capital gains in the event that they sell securities for a profit that cannot be offset by a corresponding loss.

Shares of mutual funds are generally distributed and redeemed on an ongoing basis by the fund itself or a broker acting on its behalf. The trading price at which a share is transacted is equal to a fund's stated daily per share net asset value ("NAV"), plus any shareholders' fees (e.g., sales loads, purchase fees, redemption fees). The per share NAV of a mutual fund is calculated at the end of each business day, although the actual NAV fluctuates with intraday changes to the market value of the fund's holdings. The trading prices of a mutual fund's shares may differ significantly from the NAV during periods of market volatility, which may, among other factors, lead to the mutual fund's shares trading at a premium or discount to NAV.

Shares of ETFs are listed on securities exchanges and transacted at negotiated prices in the secondary market. Generally, ETF shares trade at or near their most recent NAV, which is generally calculated at least once daily for indexed-based ETFs and more frequently for actively managed ETFs. However, certain inefficiencies may cause the shares to trade at a premium or discount to their pro rata NAV. There is also no guarantee that an active secondary market for such shares will develop or continue to exist. Generally, an ETF only redeems shares when aggregated as creation units (usually 50,000 shares or more). Therefore, if a liquid secondary market ceases to exist for shares of a particular ETF, a shareholder may have no way to dispose of such shares.

Municipal Bonds

Municipal Bonds are debt obligations generally issued to obtain funds for various public purposes, including the construction of public facilities. Municipal bonds pay a lower rate of return than most other types of bonds. However, because of a municipal bond's tax-favored status, investors should compare the relative after-tax return to the after-tax return of other bonds, depending on the investor's tax bracket. Investing in municipal bonds carries the same general risks as investing in bonds in general. Those risks include interest rate risk, reinvestment risk, inflation risk, market risk, call or redemption risk, credit risk, and liquidity and valuation risk.

Management Through Similarly Managed Accounts

TIM primarily manages portfolios by allocating portfolio assets among various securities on a discretionary basis using one or more of its proprietary investment strategies (collectively referred to as "*investment strategy*"). In so doing, TIM buys, sells, exchanges and/or transfers securities based upon the *investment strategy*.

TIM's management using the *investment strategy* complies with the requirements of Rule 3a-4 of the Investment Company Act of 1940, as amended. Rule 3a-4 provides similarly managed accounts, such as the *investment strategy*, with a safe harbor from the definition of an investment company.

Securities in the *investment strategy* are usually exchanged and/or transferred without regard to a client's individual tax ramifications. Certain investment opportunities that become available to TIM's clients may be

limited. As further discussed in response to Item 12B (below), TIM allocates investment opportunities among its clients on a fair and equitable basis.

Risks Associated with Bitcoin-Based Strategies

A limited amount of clients may be placed in separate accounts managed by a third-party investment adviser that seeks to provide tactical upside participation to bitcoin through an ETF that tracks a bitcoin index. Bitcoin is a digital representation of value that functions as a medium of exchange, a unit of account, or a store of value, but it does not have legal tender status. Bitcoin is not backed nor supported by any government or central bank. Bitcoin's price is completely derived by market forces of supply and demand, and it is more volatile than traditional currencies and financial assets. Investing in bitcoin, even through an ETF-based strategy, comes with significant risks, including volatile market price swings or flash crashes, market manipulation, regulatory, economic, technical, and cybersecurity risks. In addition, bitcoin markets and exchanges are not regulated with the same controls or customer protections available in equity, option, futures, or foreign exchange investing.

- **Volatility Risk:** Bitcoin is a speculative and volatile investment asset. Investors should be prepared for volatile market swings and prolonged bear markets. Bitcoin can have higher volatility than other traditional investments such as stocks and bonds.
- **Economic Risk:** The economic risk associated with bitcoin is in the lack of widespread or continuing bitcoin adoption. The market and investors could decide that bitcoin should not be valued at the current market capitalization due to a variety of factors.
- **Regulatory Risk:** Bitcoin could be banned or highly regulated by governments that would deter investors from buying or holding bitcoin.
- **Technical Risk:** Bitcoin is a dynamic network with a codebase that is updated to add new security and functionality features. The updated code that is merged by the core developers could potentially have an error that threatens the security or functionality of the bitcoin network.
- **Cybersecurity Risk:** Bitcoin exchanges and wallets have been hacked and bitcoin has been stolen in the past. Although this does not impact people participating in the strategy since you will not be invested in bitcoin directly, this is a potential risk that bitcoin holders must be comfortable with when investing and holding bitcoin, and a widespread cybersecurity incident could impact the bitcoin market and cause significant price fluctuations.

Item 9. Disciplinary Information

TIM is required to disclose the facts of any legal or disciplinary events that are material to a client's evaluation of its advisory business or the integrity of management. TIM does not have any required disclosures to this Item.

Item 10. Other Financial Industry Activities and Affiliations

TIM is required to disclose any relationship or arrangement that is material to its advisory business or to its clients with certain related persons. TIM has described such relationships and arrangements below.

Affiliated Investment Adviser

TIM is under common control with its affiliated SEC registered investment adviser, RESQ Investment Partners, LLC ("RESQ Investment Partners") (SEC File No. 801-78822). Certain *Supervised Persons* of TIM also serve as

portfolio managers for RESQ Investment Partners, which is the investment adviser to the RESQ Strategic Income Fund and the RESQ Dynamic Allocation Fund (the “RESQ Funds”). Pursuant to the *Investment Management Agreement (IMA)* and on a fully disclosed basis, clients may limit TIM’s authority to invest assets into the RESQ Funds. A conflict of interest exists to the extent that TIM invests client assets in the RESQ Funds and TIM and/or its affiliated investment adviser, RESQ Investment Partners, receives additional compensation. To the extent that client assets are invested in the RESQ Funds, clients do not pay a “dual” fee because TIM does not charge its investment management fee on any such assets invested in the RESQ Funds. While TIM and/or its *Supervised Persons* are indirectly compensated based on its or their affiliation with RESQ Investment Partners, which receives an advisory fee for services provided to the RESQ Funds, the firm does not believe this arrangement poses any additional material conflict of interest. Information about how RESQ Investment Partners is compensated by the RESQ Funds is available in funds’ prospectus.

Affiliated Broker Dealer

TIM is under common control with its affiliated FINRA registered broker dealer, Vision 4 Fund Distributors (“Vision 4”), member FINRA/SIPC. As a result of this affiliation, they receive additional compensation. TIM feels that clients should be aware that the receipt of additional compensation by TIM and its *Supervised Persons* or employees creates a conflict of interest that could impair the objectivity of our firm and these individuals when making recommendations. TIM endeavors always to put the interest of its clients first as part of our fiduciary duty as a registered investment adviser.

At times, TIM recommends to clients mutual funds being distributed by Vision 4. To prevent clients from paying a “dual” fee, Vision 4 will waive their compensation in these circumstances.

Receipt of Insurance Product Commissions

Certain of TIM’s *Supervised Persons*, in their individual capacities, are also licensed insurance agents with various insurance companies, and in such capacity, will recommend, on a fully disclosed commission basis, the purchase of certain insurance products. While TIM does not sell such insurance products to its investment advisory clients, TIM does permit its *Supervised Persons*, in their individual capacities as licensed insurance agents, to sell insurance products to its investment advisory clients. A conflict of interest exists to the extent that TIM recommends the purchase of insurance products where TIM’s *Supervised Persons* receive insurance commissions or other additional compensation.

Anjuna Partners, LLC

A representative of our firm, Philip Lowe, is a General Partner of Anjuna Partners, LLC, a pooled investment vehicle. Clients of TIM will not be solicited for investments in Anjuna Partners, LLC. These activities are passive in nature and will not take up any measurable amount of time for Mr. Lowe.

Tax-Return Preparation Service

TIM is under common control with Taxes Plus, Inc. (“Taxes Plus”), a company which is owned by John E. Foster. Currently, TIM is in the process of transitioning tax return preparation services offered to its clients to an independent third-party tax and accounting firm. Some of TIM’s clients continue to engage Taxes Plus to render various tax preparation services. Although TIM does not provide this service or receive a fee for said engagements, John E. Foster II is generally entitled to receive distributions relative to his ownership stake in Taxes Plus. A conflict of interest exists to the extent that firm clients engage the services of Taxes Plus and John E. Foster II receives compensation as a result. Clients are under no obligation to engage Taxes Plus as their tax preparer. TIM seeks to ensure that all such engagements proceed in its clients’ best interests

Item 11. Code of Ethics

TIM and persons associated with TIM (“Associated Persons”) are permitted to buy or sell securities that it also recommends to clients consistent with TIM’s policies and procedures. TIM has adopted a code of ethics that sets forth the standards of conduct expected of its associated persons and requires compliance with applicable securities laws (“Code of Ethics”). TIM’s Code of Ethics contains written policies reasonably designed to prevent the unlawful use of material non-public information by TIM or any of its associated persons. The Code of Ethics also requires that certain of TIM’s personnel (called “Access Persons”) report their personal securities holdings and transactions and obtain pre-approval of certain investments such as initial public offerings and limited offerings.

When TIM is engaging in or considering a transaction in any security on behalf of a client, no Access Person may effect for themselves or for their immediate family (i.e., spouse, minor children, and adults living in the same household as the Access Person) a transaction in that security unless:

- the transaction on behalf of the client has been completed;
- the transaction for the Access Person is completed as part of a batch trade (as defined below in Item 12) with clients; or
- a decision has been made not to engage in the transaction for the client.

These requirements are not applicable to: (i) direct obligations of the Government of the United States; (ii) money market instruments, bankers’ acceptances, bank certificates of deposit, commercial paper, repurchase agreements and other high quality short-term debt instruments, including repurchase agreements; (iii) shares issued by mutual funds or money market funds; and (iv) shares issued by unit investment trusts that are invested exclusively in one or more mutual funds.

This *Code of Ethics* has been established recognizing that some securities trade in sufficiently broad markets to permit transactions by *Access Persons* to be completed without any appreciable impact on the markets of such securities. Therefore, under certain limited circumstances, exceptions may be made to the policies stated above. **Clients and prospective clients may contact TIM to request a copy of its *Code of Ethics* by contacting TIM’s Chief Compliance Officer at timcompliance@timgt.com.**

Item 12. Brokerage Practices

TIM generally recommends that clients utilize the brokerage and clearing services of Charles Schwab & Co., Inc. (“*Schwab*”) and/or Fidelity Institutional Wealth Services (“*Fidelity*”) for investment management accounts.

Factors which TIM considers in recommending *Schwab*, *Fidelity*, or any other broker-dealer to clients include their respective financial strength, reputation, execution, pricing, research and service. *Schwab* and *Fidelity* enable TIM to obtain many mutual funds without transaction charges and other securities at nominal transaction charges. The commissions and/or transaction fees charged by *Schwab* and *Fidelity* may be higher or lower than those charged by other *Financial Institutions*.

The commissions paid by TIM’s clients comply with TIM’s duty to obtain “best execution.” Clients may pay commissions that are higher than another qualified *Financial Institution* might charge to effect the same transaction where TIM determines that the commissions are reasonable in relation to the value of the brokerage and research services received. In seeking best execution, the determinative factor is not the lowest possible cost, but whether the transaction represents the best qualitative execution, taking into consideration the full range of a *Financial Institution’s* services, including among others, the value of research provided, execution capability,

commission rates, and responsiveness. TIM seeks competitive rates but may not necessarily obtain the lowest possible commission rates for client transactions.

TIM periodically and systematically reviews its policies and procedures regarding its recommendation of *Financial Institutions* considering its duty to obtain best execution. The client may direct TIM in writing to use a particular *Financial Institution* to execute some or all transactions for the client. In that case, the client will negotiate terms and arrangements for the account with that *Financial Institution*, and TIM will not seek better execution services or prices from other *Financial Institutions* or be able to “batch” client transactions for execution through other *Financial Institutions* with orders for other accounts managed by TIM (as described below). As a result, the client may pay higher commissions or other transaction costs or greater spreads, or receive less favorable net prices, on transactions for the account than would otherwise be the case. Subject to its duty of best execution, TIM may decline a client’s request to direct brokerage if, in TIM’s sole discretion, such directed brokerage arrangements would result in additional operational difficulties.

Transactions for each client generally will be effected independently, unless TIM decides to purchase or sell the same securities for several clients at approximately the same time. TIM may (but is not obligated to) combine or “batch” such orders to obtain best execution, to negotiate more favorable commission rates, or to allocate equitably among TIM’s clients differences in prices and commissions or other transaction costs that might not have been obtained had such orders been placed independently. Under this procedure, transactions will generally be averaged as to price and allocated among TIM’s clients pro rata to the purchase and sale orders placed for each client on any given day. To the extent that TIM determines to aggregate client orders for the purchase or sale of securities, including securities in which TIM’s *Supervised Persons* may invest, TIM generally does so in accordance with applicable rules promulgated under the Advisers Act and no-action guidance provided by the staff of the U.S. Securities and Exchange Commission. TIM does not receive any additional compensation or remuneration as a result of the aggregation. In the event that TIM determines that a prorated allocation is not appropriate under the particular circumstances, the allocation will be made based upon other relevant factors, which may include: (i) when only a small percentage of the order is executed, shares may be allocated to the account with the smallest order or the smallest position or to an account that is out of line with respect to security or sector weightings relative to other portfolio, with similar mandates; (ii) allocations may be given to one account over another account that has limitations in its investment guidelines that prohibit it from purchasing the security being allocated; (iii) if an account reaches an investment guideline limit and cannot participate in an allocation, shares may be reallocated to other accounts (this may be due to unforeseen changes in an account’s assets after an order is placed); (iv) with respect to sale allocations, allocations may be given to accounts low in cash; (v) in cases when a pro rata allocation of a potential execution would result in a *de minimis* allocation in one or more accounts, TIM may exclude the account(s) from the allocation and allocate the shares on a pro rata basis among the remaining accounts; or (vi) in cases where a small proportion of an order is executed in all accounts, shares may be allocated to one or more accounts on a random basis.

In some situations, we may be unable aggregate orders for all clients participating in a certain TIM strategy at the same time. For example, clients that participate in the same model at Fidelity and/or Schwab will be unable to have orders executed in the same block trade without the use of a prime broker. In these situations, we utilize a trade rotation strategy where we alternate between the broker/dealers. By employing this methodology, we seek to treat all accounts participating in a similar strategy fairly and equitably over time.

Consistent with obtaining best execution, brokerage transactions may be directed to certain broker-dealers in return for investment research products and/or services which assist TIM in its investment decision-making process. Such research generally will be used to service all of TIM’s clients, but brokerage commissions paid by one client may be used to pay for research that is not used in managing that client’s portfolio. The receipt of investment research products and/or services as well as the allocation of the benefit of such investment research products and/or services poses a conflict of interest because TIM does not have to produce or pay for the products

or services.

Software and Support Provided by Financial Institutions

TIM receives access from *Schwab* and *Fidelity*, without cost to TIM, computer software and related systems support, which allow TIM to better monitor client accounts maintained at the respective custodian. TIM receives access to the software and related support without cost because TIM renders investment management services to clients that maintain assets at *Schwab* and *Fidelity*. The software and related systems support benefits TIM, but not its clients directly. In fulfilling its duties to its clients, TIM endeavors at all times to put the interests of its clients first. Clients should be aware, however, that TIM's receipt of economic benefits from a broker-dealer creates a conflict of interest since these benefits may influence TIM's choice of broker-dealer over another broker-dealer that does not furnish similar software, systems support, or services.

Additionally, TIM receives the following benefits from *Schwab* and *Fidelity* through their institutional divisions: receipt of duplicate client confirmations and bundled duplicate statements; access to a trading desk that exclusively services the respective institutional participants; access to block trading which provides the ability to aggregate securities transactions and then allocate the appropriate shares to client accounts; and access to an electronic communication network for client order entry and account information.

Item 13. Review of Accounts

TIM monitors clients' portfolios as part of an ongoing process while regular account reviews are conducted on at least a quarterly basis for Premier clients and annually for Portfolio clients. For those clients to whom TIM provides financial planning and/or consulting services, reviews are conducted on an "as needed" basis, or annually for *TIM Premier* clients. Such reviews are conducted by one of TIM's CFPs[®]. All investment advisory clients are encouraged to discuss their needs, goals, and objectives with TIM and to keep TIM informed of any changes thereto. TIM contacts ongoing investment advisory clients at least annually to review its previous services and/or recommendations and to discuss the impact of any changes in the client's financial situation and/or investment objectives.

Unless otherwise agreed upon, clients are provided with transaction confirmation notices and regular summary account statements directly from the broker-dealer or custodian for the client accounts. On a quarterly basis, *TIM Premier* clients will also receive a report from TIM that includes relevant account and/or market-related information, such as an inventory of account holdings and account performance. Clients should compare the account statements they receive from their custodian with those they receive from TIM. Those clients to whom TIM provides financial planning and/or consulting services will receive reports from TIM summarizing its analysis and conclusions upon request and as otherwise agreed to in writing by TIM.

Item 14. Client Referrals and Other Compensation

TIM is required to disclose any relationship or arrangement where it receives an economic benefit from a third party (non-client) for providing advisory services. In addition, TIM is required to disclose any direct or indirect compensation that it provides to any person who is not a supervised person for client referrals. The Firm does not currently provide compensation to any third-party solicitors for client referrals.

TIM may receive economic benefits from non-clients for providing advice or other advisory services to clients. This type of relationship poses a conflict of interest and any such relationship is disclosed in response to Item 12 (Brokerage Practices), above.

Moreover, from time to time, TIM receives marketing expense reimbursements from distributors of investment

products, typically the result of informal expense sharing in which product sponsors underwrite costs incurred for client appreciation events, advertising, and seminar expenses. As such, these organizations cover a portion of the expense associated with such events. Although we do not consider the payment of such expenses in making recommendations to its clients, a conflict of interest exists to the extent that we are incentivized to encourage clients to utilize the services or products of companies who provide marketing expense reimbursements over those that do not.

Relationship with Sonoran Tax & Accounting, LLC

TIM maintains a relationship with Sonoran Tax & Accounting, LLC (“Sonoran”) whereby it refers certain of its clients to Sonoran for tax preparation services and also directs its *TIM Premier* clients to Sonoran for basic individual tax preparation as part of its overall service offering as discussed above in Item 4. While Sonoran is independent of and unaffiliated with TIM, a conflict of interest exists, in the form of an indirect economic benefit, to the extent that TIM and Sonoran refer their clients to one another and TIM may receive certain discounts for Sonoran’s services relating to TIM clients.

Relationship with Knollmiller & Arenofsky, LLP

TIM maintains a relationship with the independent, third-party law firm of Knollmiller & Arenofsky, LLP (“Knollmiller”) whereby it directs its *TIM Premier* clients to Knollmiller for basic estate planning *consultation* as part of its overall service offering as discussed above in Item 4. Knollmiller provides this *consultation* to *TIM Premier* clients at no cost to TIM or the client. Should the client wish to proceed with an estate plan, the client engages and pays the Knollmiller law firm directly for this service. While Knollmiller is independent of and unaffiliated with TIM, a conflict of interest exists in the form of an indirect economic benefit, to the extent that TIM and Knollmiller refer their clients to one another and TIM’s clients may request that TIM manage additional account assets as identified in the actual estate planning process.

Item 15. Custody

TIM does not provide custodial services and encourages clients to work with a qualified custodian to custody their assets, typically Schwab or Fidelity. Under the Amended Custody Rule, TIM is deemed to have custody over certain client assets because of (1) its authority from most clients to directly deduct fees from the clients’ custodial accounts, its ability to disburse client funds to a third party as authorized by a standing letter of authorization (SLOA) given by the client; and/or (3) because in some instances, we have access to some client user id’s and passwords for their retirement plan accounts so that we can trade on those assets.

The custodians recommended by TIM send a statement to the client, at least quarterly, indicating all amounts disbursed from the account including the amount of management fees paid directly to TIM. In addition, as discussed in Item 13, TIM also sends quarterly performance reports to certain clients. Clients should carefully review the statements sent directly by the Financial Institutions and compare them to those received from TIM. We urge you to carefully review your custodian’s statements and compare such official custodial records to the account statements that we provide to you. Our statements vary from custodial statements based on accounting procedures, reporting dates, or valuation methodologies of certain securities. If you ever have a question about an entry on your TIM report(s), please call us immediately.

Surprise Independent Examination

Where TIM has custody due to our access to client user IDs and passwords, TIM is deemed both to have custody over certain clients’ cash, bank accounts or securities and is required to engage an independent accounting firm to perform a surprise annual examination of those assets. Any related opinions issued by an independent

accounting firm are filed with the SEC and are publicly available on the SEC's Investment Adviser Public Disclosure website. TIM does not have direct access to client funds as they are maintained with an independent qualified custodian.

Item 16. Investment Discretion

TIM is normally given the authority to exercise investment discretion on behalf of clients. TIM is considered to exercise investment discretion over a client's account if it can effect transactions for the client without first having to seek the client's consent. TIM is given this authority through a limited power-of-attorney included in the agreement between TIM and the client. Clients may request a limitation on this authority (such as certain securities not to be bought or sold). TIM takes discretion over the following activities:

- The securities to be purchased or sold;
- The amount of securities to be purchased or sold; and
- When transactions are made.

Item 17. Voting Client Securities

TIM is required to disclose if it accepts authority to vote client securities. TIM does not generally vote client securities on behalf of its clients and will do so only if agreed to in writing. Clients receive proxies directly from the *Financial Institutions* and may contact the firm with any questions by calling the number on the cover of this brochure.

Item 18. Financial Information

TIM does not require or solicit the prepayment of more than \$1,200 in fees six months or more in advance. In addition, TIM is required to disclose any financial condition that is reasonably likely to impair its ability to meet contractual commitments to clients. At this time, we reasonably believe that our firm is able to meet all of our contractual commitments.



**PRIVACY NOTICE REGARDING CLIENT PRIVACY AS REQUIRED
BY REGULATION S-P & REGULATION S-AM**

Maintaining the trust and confidence of our clients is a high priority. That is why we want you to understand how we protect your privacy when we collect and use information about you, and the steps that we take to safeguard that information. This notice is provided to you on behalf of Total Investment Management, Inc. ("TIM")

Information We Collect: In connection with providing investment products, financial advice, or other services, we obtain non-public personal information about you, including:

- Information we receive from you on account applications, such as your address, date of birth, Social Security Number, occupation, financial goals, assets and income;
- Information about your transactions with us, our affiliates, or others; and

Categories of Information We Disclose: We may only disclose information that we collect in accordance with this policy. TIM does not sell customer lists and will not sell your name to telemarketers.

Categories of Parties to Whom We Disclose: We will not disclose information regarding you or your account at TIM, except under the following circumstances:

- To entities that perform services for us or function on our behalf, including financial service providers, such as a clearing broker-dealer, investment company, or insurance company;
- To third parties who perform services or marketing, client resource management or other parties to help manage your account on our behalf;
- To your attorney, trustee or anyone else who represents you in a fiduciary capacity;
- To our attorneys, accountants or auditors; and
- To government entities or other third parties in response to subpoenas or other legal process as required by law or to comply with regulatory inquiries.

How We Use Information: Information may be used among companies that perform support services for us, such as data processors, client relationship management technology, technical systems consultants and programmers, or companies that help us market products and services to you for a number of purposes, such as:

- **To protect your accounts/non-public information** from unauthorized access or identity theft;
- **To process your requests** such as securities purchases and sales;
- **To establish or maintain an account with an unaffiliated third party**, such as a clearing broker-dealer providing services to you and/or TIM;
- **To service your accounts**, such as by issuing checks and account statements;
- **To comply** with Federal, State, and Self-Regulatory Organization requirements;
- **To keep you informed** about financial services of interest to you.

Regulation S-AM: Under Regulation S-AM, a registered investment adviser is prohibited from using eligibility information that it receives from an affiliate to make a marketing solicitation unless: (1) the potential marketing use of that information has been clearly, conspicuously and concisely disclosed to the consumer;

(2) the consumer has been provided a reasonable opportunity and a simple method to opt out of receiving the marketing solicitations; and (3) the consumer has not opted out. TIM does not receive information regarding marketing eligibility from affiliates to make solicitations.

Regulation S-ID: Regulation S-ID requires our firm to have an Identity Theft Protection Program (ITPP) that controls reasonably foreseeable risks to customers or to the safety and soundness of our firm from identity theft. We have developed an ITPP to adequately identify and detect potential red-flags to prevent and mitigate identity theft.

Our Security Policy: We restrict access to nonpublic personal information about you to those individuals who need to know that information to provide products or services to you and perform their respective duties. We maintain physical, electronic, and procedural security measures to safeguard confidential client information.

Closed or Inactive Accounts: If you decide to close your account(s) or become an inactive customer, our Privacy Policy will continue to apply to you.

Complaint Notification: You may contact us at (800) 962-1180 with any client complaints. You may also direct complaints to:

Total Investment Management
ATTN: Chief Compliance Officer
9383 E. Bahia Drive, Suite 120
Scottsdale, AZ 85260

Changes to This Privacy Policy: If we make any substantial changes in the way we use or disseminate confidential information, we will notify you. If you have any questions concerning this Privacy Policy, please contact us at: Total Investment Management, Inc., 9383 E. Bahia Drive, Suite 120, Scottsdale, AZ 85260; (800) 962-1180; info@timgt.com.

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Part 2B of Form ADV: Brochure Supplement
February 13, 2023



Brochure for:
Todd M. Foster

Firm Contact:
Christopher Payne
Chief Compliance Officer

This Brochure Supplement provides information about Todd M. Foster that supplements the Disclosure Brochure of Total Investment Management, Inc. (hereinafter “TIM”), a copy of which you should have received. Please contact TIM’s Chief Compliance Officer if you did not receive the Disclosure Brochure or if you have any questions about the contents of this Brochure Supplement. Additional information about Todd M. Foster is available on the SEC’s website at www.adviserinfo.sec.gov.

Total Investment Management, Inc. is an SEC registered investment adviser. Registration does not imply any level of skill or training.

9383 East Bahia Drive, Suite 120, Scottsdale, AZ 85260 | (480) 998-5735
www.timgt.com

Item 2. Educational Background and Business Experience

Todd M. Foster

Born 1973

Post-Secondary Education

Rutgers | BS, Accounting | 1995

Recent Business Background

Total Investment Management, Inc. | Owner and Chief Executive Officer | January 1998 – Present

RESQ Investment Partners, LLC | Owner and Chief Investment Officer | December 2013– Present

Invest Financial | Registered Representative | October 2005 – October 2008

SunAmerica Securities | Registered Representative | September 1998 – October 2005

LPL Financial | Registered Representative | January 1998 – September 1998

Ernst & Young LLP | Senior Accountant | September 1995 – January 1998

Professional Designation

Todd M. Foster holds the professional designation of Accredited Investment Fiduciary (“AIF®”).

The AIF® designation is a credential awarded by the Center for Fiduciary Studies, LLC, a division of Fiduciary360, to individuals who meet its professional, educational and ethical requirements, and demonstrate a commitment to fiduciary principles. The AIF® training curriculum culminates in a 60- question exam on the fiduciary practices, which requires a passing score of at least 75 percent. AIF® designees must agree to abide by the applicable code of ethics and complete six hours of continuing education each year on an ongoing basis.

For additional information about this credential, please refer directly to the website of the issuing organization.

Item 3. Disciplinary Information

TIM has no information to disclose in relation to this Item.

Item 4. Other Business Activities

Portfolio Manager of an Affiliated Registered Investment Adviser

Todd M. Foster is an owner and portfolio manager of RESQ Investment Partners, LLC (“RESQ”) a registered investment adviser that serves as the adviser to the RESQ Strategic Income Fund and the RESQ Dynamic Allocation Fund (the “RESQ Funds”). A conflict of interest exists to the extent that Todd M. Foster recommends clients of TIM invest in the RESQ Funds and is eligible to receive additional compensation based on the fees RESQ Investment Partners receives from the Funds. TIM has procedures in place to ensure that any such recommendations are in its clients’ best interests, including not charging the firm’s investment management fee on any such assets invested in the RESQ Funds.

Licensed Insurance Agent

Todd M. Foster is a licensed insurance agent and in such capacity may recommend, on a fully disclosed commission basis, the purchase of certain insurance products. A conflict of interest exists to the extent that TIM recommends the purchase of insurance products where Todd M. Foster receives insurance commissions or other additional compensation. TIM seeks to ensure that all recommendations are made in the best interests of clients regardless of any additional compensation earned.

Owner and Chief Investment Officer of an Affiliated Broker Dealer

Todd M. Foster is an owner and Chief Investment Officer of FINRA registered broker dealer, Vision 4 Fund Distributors (“Vision 4”), member FINRA/SIPC. As a result of this affiliation, Todd M. Foster may receive additional compensation. TIM feels that clients should be aware that the receipt of additional compensation by TIM and its *Supervised Persons* or employees creates a conflict of interest that may impair the objectivity of our firm and these individuals when making recommendations. TIM endeavors at all times to put the interest of its clients first as part of our fiduciary duty as a registered investment adviser. To prevent this conflict of interest, clients will not be solicited to utilize services through Vision 4.

Item 5. Additional Compensation

Todd M. Foster receives a portion of the ongoing investment advisory fees paid to TIM by those clients in which he brings to the firm.

Todd M. Foster is an owner and portfolio manager of RESQ Investment Partners, LLC (“RESQ”) a registered investment adviser that serves as the adviser to the RESQ Strategic Income Fund and the RESQ Dynamic Allocation Fund (the “RESQ Funds”) and is eligible to receive additional compensation based on the fees RESQ Investment Partners receives from the Funds.

Todd M. Foster is a licensed insurance agent and in such capacity may recommend, on a fully disclosed commission basis, the purchase of certain insurance products.

Todd M. Foster is an owner of FINRA registered broker dealer, Vision 4 Fund Distributors (“Vision 4”), member FINRA/SIPC. As a result of this affiliation, Todd M. Foster may receive additional compensation.

Item 6. Supervision

Christopher Payne, Chief Compliance Officer, is generally responsible for supervising Todd M. Foster’s advisory activities on behalf of TIM. The telephone number to reach Christopher Payne is 513-399-8091. TIM supervises its personnel and the investments made in client accounts. TIM monitors the investments recommended by Todd M. Foster to ensure they are appropriate for the particular client and consistent with their investment needs, goals, objectives and risk tolerance, as well as any restrictions previously requested by the client. TIM periodically reviews the advisory activities of Todd M. Foster, which may include reviewing individual client accounts and correspondence (including e-mails) sent and received by Todd M. Foster.

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Part 2B of Form ADV: Brochure Supplement
February 13, 2023



Brochure for:
James Hughes

Firm Contact:
Christopher Payne
Chief Compliance Officer

This Brochure Supplement provides information about James Hughes that supplements the Disclosure Brochure of Total Investment Management, Inc. (hereinafter “TIM”), a copy of which you should have received. Please contact TIM’s Chief Compliance Officer if you did not receive the Disclosure Brochure or if you have any questions about the contents of this Brochure Supplement. Additional information about James Hughes is available on the SEC’s website at www.adviserinfo.sec.gov.

Total Investment Management, Inc. is an SEC registered investment adviser. Registration does not imply any level of skill or training.

9383 East Bahia Drive, Suite 120, Scottsdale, AZ 85260 | (480) 998-5735
www.timgt.com

Item 2. Educational Background and Business Experience

James Hughes

Born 1940

Post-Secondary Education

Adelphi University | MBA, Business Administration | 1974

U.S. Naval Academy | BS, Marine Engineering | 1962

Recent Business Background

Total Investment Management, Inc. | Investment Advisor | September 1998 – Present

Invest Financial | Registered Representative | October 2005 – October 2008

Professional Designation

James Hughes holds the professional designation of CERTIFIED FINANCIAL PLANNER™ (“CFP®”).

The CFP® certification is a financial planning credential awarded by the Certified Financial Planner Board of Standards Inc. (the “CFP Board”) to individuals who meet its education, examination, experience and ethics requirements. Eligible candidates are generally required to have three years of financial planning related experience and possess a bachelor’s degree from an accredited U.S. college or university. Certificants are further required to complete a CFP Board-Registered Education Program (or possess a qualifying professional credential), clear a personal and professional background check, and pass the CFP® Certification Examination, a ten-hour multiple-choice exam divided into three separate sessions. In order to maintain the certification, CFP® designees must also complete at least 30 hours of continuing education every two years on an ongoing basis. James Hughes earned this designation in 2001.

For additional information about this credential, please refer directly to the website of the issuing organization.

Item 3. Disciplinary Information

TIM has no information to disclose in relation to this Item.

Item 4. Other Business Activities

TIM has no information to disclose in relation to this Item.

Item 5. Additional Compensation

James receives a negotiated portion of the ongoing investment advisory fees paid to TIM by those clients in which he provides financial planning to on behalf of the firm.

James Hughes is a licensed insurance agent and in such capacity may recommend, on a fully disclosed commission basis, the purchase of certain insurance products.

Item 6. Supervision

Todd M. Foster, Chief Executive Officer, is generally responsible for supervising James Hughes's advisory activities on behalf of TIM. The telephone number to reach Todd M. Foster is 480-998-5735. You may also contact the firm's Chief Compliance Officer, Christopher Payne, with any concerns. Mr. Payne may be contacted at 513-399-8091. TIM supervises its personnel and the investments made in client accounts. TIM monitors the investments recommended by James Hughes to ensure they are appropriate for the particular client and consistent with their investment needs, goals, objectives and risk tolerance, as well as any restrictions previously requested by the client. TIM periodically reviews the advisory activities of James Hughes which may include reviewing individual client accounts and correspondence (including e-mails) sent and received by James Hughes.

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Part 2B of Form ADV: Brochure Supplement
February 13, 2023



Brochure for:
Philip E. Lowe

Firm Contact:
Christopher Payne
Chief Compliance Officer

This Brochure Supplement provides information about Philip E. Lowe that supplements the Disclosure Brochure of Total Investment Management, Inc. (hereinafter “TIM”), a copy of which you should have received. Please contact TIM’s Chief Compliance Officer if you did not receive the Disclosure Brochure or if you have any questions about the contents of this Brochure Supplement. Additional information about Philip E. Lowe is available on the SEC’s website at www.adviserinfo.sec.gov.

Total Investment Management, Inc. is an SEC registered investment adviser. Registration does not imply any level of skill or training.

9383 East Bahia Drive, Suite 120, Scottsdale, AZ 85260 | (480) 998-5735
www.timgt.com

Item 2. Educational Background and Business Experience

Philip E. Lowe

Born 1945

Post-Secondary Education

Central Michigan University | MBA, Business Management | 1974

Citadel | BS, Business Administration | 1968

Recent Business Background

Total Investment Management, Inc. | Investment Advisor | May 1998 – Present

Invest Financial | Registered Representative | October 2005 – October 2008

Professional Designation

Philip E. Lowe holds the professional designation of CERTIFIED FINANCIAL PLANNER™ (“CFP®”).

The CFP® certification is a financial planning credential awarded by the Certified Financial Planner Board of Standards Inc. (the “CFP Board”) to individuals who meet its education, examination, experience and ethics requirements. Eligible candidates are generally required to have three years of financial planning related experience and possess a bachelor’s degree from an accredited U.S. college or university. Certificants are further required to complete a CFP Board-Registered Education Program (or possess a qualifying professional credential), clear a personal and professional background check, and pass the CFP® Certification Examination, a ten-hour multiple-choice exam divided into three separate sessions. In order to maintain the certification, CFP® designees must also complete at least 30 hours of continuing education every two years on an ongoing basis. Philip E. Lowe earned this designation in 2001.

For additional information about this credential, please refer directly to the website of the issuing organization.

Item 3. Disciplinary Information

TIM has no information to disclose in relation to this Item.

Item 4. Other Business Activities

Licensed Insurance Agent

Philip E. Lowe is a licensed insurance agent and in such capacity may recommend, on a fully disclosed commission basis, the purchase of certain insurance products. A conflict of interest exists to the extent that TIM recommends the purchase of insurance products where Philip E. Lowe receives insurance commissions or other additional compensation. TIM seeks to ensure that all recommendations are made in the best interests of clients regardless of any additional compensation earned.

Anjuna Partners, LLC

A Mr. Lowe is a General Partner of Anjuna Partners, LLC, a pooled investment vehicle. Clients of TIM will not be solicited for investments in Anjuna Partners, LLC. These activities are passive in nature and will not take up any measurable amount of time for Mr. Lowe.

Item 5. Additional Compensation

Philip E. Lowe receives a portion of the ongoing investment advisory fees paid to TIM by those clients in which he brings to the firm.

Phillip E. Lowe is a licensed insurance agent and in such capacity may recommend, on a fully-disclosed commission basis, the purchase of certain insurance products.

Item 6. Supervision

Todd M. Foster, Chief Executive Officer, is generally responsible for supervising Philip E. Lowe's advisory activities on behalf of TIM. The telephone number to reach Todd M Foster is 480-998-5735. You may also contact the firm's Chief Compliance Officer, Christopher Payne, with any concerns. Mr. Payne may be contacted at 513-399-8091. TIM supervises its personnel and the investments made in client accounts. TIM monitors the investments recommended by Philip E. Lowe to ensure they are appropriate for the particular client and consistent with their investment needs, goals, objectives and risk tolerance, as well as any restrictions previously requested by the client. TIM periodically reviews the advisory activities of Philip E. Lowe, which may include reviewing individual client accounts and correspondence (including e-mails) sent and received by Philip E. Lowe.

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Brochure for:
Bryan M. Lee

Firm Contact:
Christopher Payne
Chief Compliance Officer

This Brochure Supplement provides information about Bryan M. Lee that supplements the Disclosure Brochure of Total Investment Management, Inc. (hereinafter "TIM"), a copy of which you should have received. Please contact TIM's Chief Compliance Officer if you did not receive the Disclosure Brochure or if you have any questions about the contents of this Brochure Supplement. Additional information about Bryan M. Lee is available on the SEC's website at www.adviserinfo.sec.gov.

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www.timgt.com

Item 2. Educational Background and Business Experience

Bryan M. Lee

Born 1983

Post-Secondary Education

Arizona State University | BS, Marketing | 2009

Recent Business Background

Total Investment Management, Inc. | Chief Technical Analyst | October 2005 – Present RESQ

Investment Partners, LLC | Owner and Portfolio Manager | December 2013– Present Invest

Financial, Inc. | Registered Representative | December 2005 – October 2008 **Professional**

Designation

Bryan M. Lee holds the professional designation of Chartered Market Technician (“CMT®”)

The CMT program is designed around the MTA’s (Market Technicians Association, Inc.) core body of knowledge (CBOK) that includes current, industry-relevant concepts and treatments of technical analysis in the context of portfolio management. The CBOK is packaged into a custom curriculum and supported by enhanced candidate resources designed to maximize candidate preparation efforts. The curriculum is organized into exam specific knowledge domains that provide a framework for recognizing and implementing investment strategies and trading opportunities. The CMT program includes three levels of examinations: Level I focuses on a basic knowledge of the terminology and analytical tools used in technical analysis. Level II measures the candidate’s competency in the application of concepts, theory, and techniques covered by the required readings. Level III tests the candidate’s ability to integrate his or her understanding of the concepts identified in Level I with the practical application learned in Level II. Bryan M. Lee has successfully completed all three levels of the CMT exam in 2013.

For additional information about this credential, please refer directly to the website of the issuing organization.

Item 3. Disciplinary Information

TIM has no information to disclose in relation to this Item.

Item 4. Other Business Activities

Bryan M. Lee is an owner and portfolio manager of RESQ Investment Partners, LLC (“RESQ”) a registered investment adviser that serves as the adviser to the RESQ Strategic Income Fund and the RESQ Dynamic Allocation Fund (the “RESQ Funds”). A conflict of interest exists to the extent that Bryan M. Lee recommends clients of TIM invest in the RESQ Funds and is eligible to receive additional compensation based on the fees RESQ Investment Partners receives from the Funds. TIM has procedures in place to ensure that any such recommendations are in its clients’ best interests, including not charging the firm’s investment management fee on any such assets invested in the RESQ Funds.

Bryan M. Lee is an owner of FINRA registered broker dealer, Vision 4 Fund Distributors (“Vision 4”), member FINRA/SIPC. As a result of this affiliation, Bryan E. Lee may receive additional compensation. TIM feels that clients should be aware that the receipt of additional compensation by TIM and its *Supervised Persons* or employees creates a conflict of interest that may impair the objectivity of our firm and these individuals when making recommendations. TIM endeavors at all times to put the interest of its clients first as part of our fiduciary duty as a registered investment adviser. To prevent this conflict of interest, clients will not be solicited to utilize services through Vision 4.

Item 5. Additional Compensation

In addition to his regular salary, Bryan M. Lee receives a portion of the ongoing investment advisory fees paid to TIM by those clients in which he brings to the firm.

Bryan M. Lee is an owner and portfolio manager of RESQ Investment Partners, LLC (“RESQ”) a registered investment adviser that serves as the adviser to the RESQ Strategic Income Fund and the RESQ Dynamic Allocation Fund (the “RESQ Funds”) and is eligible to receive additional compensation based on the fees RESQ Investment Partners receives from the Funds.

Bryan M. Lee is an owner of FINRA registered broker dealer, Vision 4 Fund Distributors (“Vision 4”), member FINRA/SIPC. As a result of this affiliation, Bryan E. Lee may receive additional compensation.

Item 6. Supervision

Todd M. Foster, Chief Executive Officer, is generally responsible for supervising Bryan M. Lee’s advisory activities on behalf of TIM. The telephone number to reach Todd M. Foster is 480-998-5735. You may also contact the firm’s Chief Compliance Officer, Christopher Payne, with any concerns. Mr. Payne may be contacted at 513-399-8091. TIM supervises its personnel and the investments made in client accounts. TIM monitors the investments recommended by Bryan M. Lee to ensure they are appropriate for the particular client and consistent with their investment needs, goals, objectives and risk tolerance, as well as any restrictions previously requested by the client. TIM periodically reviews the advisory activities of Bryan M. Lee which may include reviewing individual client accounts and correspondence (including e-mails) sent and received by Bryan M. Lee.

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Brochure for:
John W. Greer

Firm Contact:
Christopher Payne
Chief Compliance Officer

This Brochure Supplement provides information about John W. Greer that supplements the Disclosure Brochure of Total Investment Management, Inc. (hereinafter “TIM”), a copy of which you should have received. Please contact TIM’s Chief Compliance Officer if you did not receive the Disclosure Brochure or if you have any questions about the contents of this Brochure Supplement. Additional information about John W. Greer is available on the SEC’s website at www.adviserinfo.sec.gov.

Total Investment Management, Inc. is an SEC registered investment adviser. Registration does not imply any level of skill or training.

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www.timgt.com

Item 2. Educational Background and Business Experience

John W. Greer

Born 1986

Post-Secondary Education

Arizona State University | BS, Finance | 2008

Recent Business Background

Total Investment Management, Inc. | Investment Advisor | June 2007 – Present

RESQ Investment Partners, LLC | Owner and Portfolio Manager | December 2013– Present

Professional Designation

John W. Greer holds the professional designation of Chartered Financial Analyst (“CFA”).

The CFA® charter is a credential awarded by the CFA Institute to individuals who meet its education, examination, sponsorship, experience and ethics requirements. To earn a CFA® charter, eligible candidates must have four years of qualified investment work experience, become a member of the CFA Institute, adhere to the Code of Ethics and Standards of Professional Conduct on an ongoing basis, and complete the CFA® program, which requires the passage of three separate six-hour examinations. Topics tested by the CFA Institute include ethical standards, quantitative methods, economics, financial reporting, corporate finance, equities, fixed income, derivatives, alternative investments, and portfolio management.

For additional information about this credential, please refer directly to the website of the issuing organization (www.cfainstitute.org).

Item 3. Disciplinary Information

TIM has no information to disclose in relation to this Item.

Item 4. Other Business Activities

John W. Greer is an owner and portfolio manager of RESQ Investment Partners, LLC (“RESQ”) a registered investment adviser that serves as the adviser to the RESQ Strategic Income Fund and the RESQ Dynamic Allocation Fund (the “RESQ Funds”). A conflict of interest exists to the extent that John W. Greer recommends clients of TIM invest in the RESQ Funds and is eligible to receive additional compensation based on the fees RESQ Investment Partners receives from the Funds. TIM has procedures in place to ensure that any such recommendations are in its clients’ best interests, including not charging the firm’s investment management fee on any such assets invested in the RESQ Funds.

John W. Greer is an owner of FINRA registered broker dealer, Vision 4 Fund Distributors (“Vision 4”), member FINRA/SIPC. As a result of this affiliation, John W. Greer may receive additional compensation. TIM feels that clients should be aware that the receipt of additional compensation by TIM and its *Supervised Persons* or employees creates a conflict of interest that may impair the objectivity of our firm and these individuals when making recommendations. TIM endeavors at all times to put the interest of its clients first as part of our fiduciary duty as a registered investment adviser. To prevent this conflict of interest, clients will not be solicited to utilize services through Vision 4.

Item 5. Additional Compensation

In addition to his regular salary, John W. Greer receives a portion of the ongoing investment advisory fees paid to TIM by those clients in which he brings to the firm.

John W. Greer is an owner and portfolio manager of RESQ Investment Partners, LLC (“RESQ”) a registered investment adviser that serves as the adviser to the RESQ Strategic Income Fund and the RESQ Dynamic Allocation Fund (the “RESQ Funds”) and is eligible to receive additional compensation based on the fees RESQ Investment Partners receives from the Funds.

John W. Greer is an owner of FINRA registered broker dealer, Vision 4 Fund Distributors (“Vision 4”), member FINRA/SIPC. As a result of this affiliation, John W. Greer may receive additional compensation.

Item 6. Supervision

Todd M. Foster, Chief Executive Officer, is generally responsible for supervising John W. Greer’s advisory activities on behalf of TIM. The telephone number to reach Todd M. Foster is 480-998-5735. You may also contact the firm’s Chief Compliance Officer, Christopher Payne, with any concerns. Mr. Payne may be contacted at 513-399-8091. TIM supervises its personnel and the investments made in client accounts. TIM monitors the investments recommended by John W. Greer to ensure they are appropriate for the particular client and consistent with their investment needs, goals, objectives and risk tolerance, as well as any restrictions previously requested by the client. TIM periodically reviews the advisory activities of John W. Greer which may include reviewing individual client accounts and correspondence (including e-mails) sent and received by John W. Greer.

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Brochure for:
Patrick S. Brock

Firm Contact:
Christopher Payne
Chief Compliance Officer

This Brochure Supplement provides information about Patrick S. Brock that supplements the Disclosure Brochure of Total Investment Management, Inc. (hereinafter “TIM”), a copy of which you should have received. Please contact TIM’s Chief Compliance Officer if you did not receive the Disclosure Brochure or if you have any questions about the contents of this Brochure Supplement. Additional information about Patrick S. Brock is available on the SEC’s website at www.adviserinfo.sec.gov.

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9383 East Bahia Drive, Suite 120, Scottsdale, AZ 85260 | (480) 998-5735
www.timgt.com

Item 2. Educational Background and Business Experience

Patrick S. Brock

Born 1965

Post-Secondary Education

El Paso Community College | Degree, Business | 1988

University of Texas El Paso | Degree, Business | 1986

St. Michael's College | Degree, Business | 1984 **Recent**

Business Background

Southwest Airlines | Flight Attendant | May 1988 – Present

Exams, Licenses & Other Professional Designations:

Series 65 | 07/2017 Series 63 | 08/2016

Item 3. Disciplinary Information

TIM has no information to disclose in relation to this Item.

Item 4. Other Business Activities

Southwest Airlines

Mr. Brock is a flight attendant at Southwest Airlines. This takes up about 80 hours per month of Mr. Brock's time. Most of these hours are worked evenings after the market closes.

Item 5. Additional Compensation

In addition to his regular salary, Patrick S. Brock receives a portion of the ongoing investment advisory fees paid to TIM by those clients in which he brings to the firm.

Item 6. Supervision

Todd M. Foster, Chief Executive Officer, is generally responsible for supervising Patrick S. Brock's advisory activities on behalf of TIM. The telephone number to reach Todd M Foster is 480-998-5735. - You may also contact the firm's Chief Compliance Officer, Christopher Payne, with any concerns. Mr. Payne may be contacted at 513-399-8091. TIM supervises its personnel and the investments made in client accounts. TIM monitors the investments recommended by Patrick S. Brock to ensure they are appropriate for the particular client and consistent with their investment needs, goals, objectives and risk tolerance, as well as any restrictions previously requested by the client. TIM periodically reviews the advisory activities of Patrick S. Brock, which may include reviewing individual client accounts and correspondence (including e-mails) sent and received by Patrick S. Brock.

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Brochure for:
Nicholas Parisi

Firm Contact:
Christopher Payne
Chief Compliance Officer

This Brochure Supplement provides information about Nicholas Parisi that supplements the Disclosure Brochure of Total Investment Management, Inc. (hereinafter "TIM"), a copy of which you should have received. Please contact TIM's Chief Compliance Officer if you did not receive the Disclosure Brochure or if you have any questions about the contents of this Brochure Supplement. Additional information about Nicholas Parisi is available on the SEC's website at www.adviserinfo.sec.gov.

Total Investment Management, Inc. is an SEC registered investment adviser. Registration does not imply any level of skill or training.

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www.timgt.com

Item 2. Educational Background and Business Experience

Nicholas Parisi

Born 1986

Post-Secondary Education

Arizona State University | BA, Global Business/Finance | 2009

Paradise Valley Community College | AA, General Business | 2007

Recent Business Background

Total Investment Management, Inc. | Financial Planner | March 2019 – Present

Sabbatical | July 2018 – March 2019

LearnVest | Financial Planner | May 2017 – June 2018

Financial Engines | Financial Advisor | January 2016 – April 2017

Vanguard | Financial Advisor | July 2014 – December 2015 Vanguard

| Registered Representative | August 2011 – July 2014

Professional Designation

Nicholas Parisi holds the professional designation of CERTIFIED FINANCIAL PLANNER™ (“CFP®”).

The CFP® certification is a financial planning credential awarded by the Certified Financial Planner Board of Standards Inc. (the “CFP Board”) to individuals who meet its education, examination, experience and ethics requirements. Eligible candidates are generally required to have three years of financial planning related experience and possess a bachelor’s degree from an accredited U.S. college or university. Certificants are further required to complete a CFP Board-Registered Education Program (or possess a qualifying professional credential), clear a personal and professional background check, and pass the CFP® Certification Examination, a ten-hour multiple-choice exam divided into three separate sessions. In order to maintain the certification, CFP® designees must also complete at least 30 hours of continuing education every two years on an ongoing basis. Nicholas Parisi earned this designation in 2001.

For additional information about this credential, please refer directly to the website of the issuing organization.

Item 3. Disciplinary Information

TIM has no information to disclose in relation to this Item.

Item 4. Other Business Activities

Nicholas Parisi is a licensed insurance agent. He may offer insurance products and receive customary fees as a result of insurance sales. A conflict of interest may arise as these insurance sales may create an incentive

to recommend products based on the compensation earned. To mitigate this potential conflict, Nicholas Parisi, as a fiduciary, will act in the client's best interest.

Item 5. Additional Compensation

In addition to his regular salary, Nicholas Parisi receives a portion of the ongoing investment advisory fees paid to TIM by those clients in which he brings to the firm.

Item 6. Supervision

Todd M. Foster, Chief Executive Officer, is generally responsible for supervising Nicholas Parisi's advisory activities on behalf of TIM. The telephone number to reach Todd M. Foster is 480-998-5735. You may also contact the firm's Chief Compliance Officer, Christopher Payne, with any concerns. Mr. Payne may be contacted at 513-399-8091. TIM supervises its personnel and the investments made in client accounts. TIM monitors the investments recommended by Nicholas Parisi to ensure they are appropriate for the particular client and consistent with their investment needs, goals, objectives and risk tolerance, as well as any restrictions previously requested by the client. TIM periodically reviews the advisory activities of Nicholas Parisi which may include reviewing individual client accounts and correspondence (including e-mails) sent and received by Nicholas Parisi.